



Matthew P. Jones, Ph.D.

Chief Executive Officer

Greetings,

I'm very excited to announce that **Amazon Web Services (AWS) has decided to become part of our team!** For the past few months I've been working with members of AWS' startup division. And now they are our team members! They are very enthusiastic about our business and motivated to help us succeed. For example, they are already sourcing an enterprise solutions partner for us, to optimize our costs and services. Additionally, they are finding us a partner that will improve the security of the Quants Compete app and the overall AWS environment. So you can see, if we need help finding a solution, all we have to do is ask them.

There is a lot of underlying strategy going on here, too much to outline in a brief newsletter. So, you will have to trust me when I say, **we really need to close out our Reg. CF campaign.** We need to make sure we have the necessary finances to keep pace with AWS' development plan. We need to pay for things with dollars and minimize equity compensation. After all, we need to preserve our capitalization table for future engagement with a VC. This is serious, things are about to get really busy. Closing out the Reg. CF campaign lets me put my full focus on the operations of the business.

I need your help to get us to the next milestone. It's all hands on deck people! Let's hit our Reg. CF target and get to work with our new team members at AWS!

All the best,

-Matt

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